Frequently asked questions: Expression of Interest for HPV laboratory-based screening tests

Please note that this is a living document and will be updated with additional questions and answers as we receive them.

This document was last updated on Friday 6th June.

## Q1: Are the volume tiers per country or aggregated across all countries in scope?

## The volume tiers represent combined and aggregated demand across all countries in scope, including low- and middle-income countries (LMICs and MICs).

## Q2. Is the upper limit 1.25m tests per year?

## There is a provision to indicate any other volumes in the additional blank row of the tables 4 and 6 that you would like to include. The indicative volume tiers mentioned are based on preliminary modelling scenarios and do not represent the upper or lower limits.

**Q3: Will the prices submitted in the EOI be a key factor in determining which suppliers advance to the next stage?**

Yes, pricing will be an important consideration. Achieving a price reduction that meets or closely aligns with the Target Product Profile (TPP) is a critical objective, as cost remains a significant barrier to procurement. Please note that we are requesting all-inclusive pricing, which should cover the components outlined in the TPP as well as service and maintenance.

**Q4: Why are there two pricing tables—one with and one without a volume guarantee?**

We request suppliers to complete both tables as accurately as possible to help us assess pricing structures.

**Q5: Should responses to Section E: Additional Information be limited to the countries explicitly listed in the EOI?**

The countries listed in the EOI are indicative of where we anticipate the majority of demand. You are welcome to include additional countries where you believe relevant demand may emerge. Your responses should correspond to both the countries listed in the EOI and any additional countries you choose to include. While this section is optional, providing as much relevant information as possible will help us better structure and tailor the deal.