

Job description

Investment Manager

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| Duration | Permanent |
| Reports to | Director, Health Investments Team |
| Location | London, UK and may require travel |

Background to MedAccess

We live in a golden age of medical science. But over two billion people can't access the medicines they need, causing preventable illness, disease and death.

We're here to change that.

MedAccess is a social enterprise committed to improving health in more than 110 countries. Our mission is to cut illness and death by speeding up access to lifesaving vaccines, medicines, diagnostics and technologies for people in underserved communities.

We broker and finance agreements – which otherwise wouldn't be made – to bring medical innovations to more people, in more countries, as quickly as possible. In our first seven years we have helped to accelerate access to products to tackle HIV, malaria, tuberculosis, syphilis, COVID-19, malnutrition and cancer.

We bring financial rigour and commercial acumen to address some of the most pressing global health needs. Using \$200 million capital from British International Investment, our team of global health and investment experts shape agreements that lower prices and secure supply of medical products.

We are doers with big dreams, busy trying to change the world. Our team is purpose-driven, inspiring, and innovative. We start from where partners are and work together to get where we need to be. But we're not afraid to go against the grain — in fact, we pride ourselves on our honest and original approach and unconventional thinking.

Our work is underpinned by our five core values:

- ▶ We are mission driven
- ▶ We are humble
- ▶ We are relentless about rigour
- ▶ We build trust
- ▶ We invest in people

MedAccess is independent and not-for-profit, with any operating surpluses invested into developing new agreements to accelerate access to healthcare.

To find out more about our mission, our impact, our values and our innovative finance tools, please visit www.medaccess.org.

The Role

MedAccess is expanding its Health Investments team as part of a long-term growth plan and is currently looking to hire an Investment Manager (Debt focus preferred).

The Investment Manager will play a key role in the origination, structuring, execution and monitoring of transactions — primarily financial guarantees and other risk-sharing mechanisms — with a strong emphasis on both financial rigour and development impact, which will position MedAccess for significant long-term impact in global health.

This is an exciting and unique opportunity to bring investment expertise to MedAccess deals.

Key Responsibilities

- ▶ Play a key role alongside senior team members throughout the investment process
- ▶ Screen and assess potential investment opportunities
- ▶ Lead due diligence processes, including market analysis, commercial assessment and risk evaluation
- ▶ Structure, analyse and negotiate financial guarantee and debt instruments and other forms of credit risk exposure, including drafting and reviewing term sheets and legal documentation
- ▶ Design and price innovative financial instruments to support market-shaping and risk-sharing objectives
- ▶ Take ownership of financial analysis, modelling and forecasting — including cash flow analysis, risk quantification and stress testing
- ▶ Lead the preparation and presentation of investment papers for consideration
- ▶ Support senior management in advancing MedAccess' strategic growth and broader team initiatives
- ▶ Establish and cultivate relationships with companies, partners and relevant stakeholders
- ▶ Guide and manage junior team members

Candidate Profile

Background

- ▶ At least 8–10 years of experience in an investing role or significant transaction experience through investment banking, structured finance, development finance or credit/risk-focused roles

- ▶ Well-rounded self-starter with good judgement, attention to detail and the resourcefulness to develop innovative solutions
- ▶ Demonstrated experience evaluating or structuring debt, guarantees, blended finance or credit-enhancement instruments, with strong capability in assessing investment risks and designing appropriate transaction structures
- ▶ Strong written and oral communication skills with the confidence to articulate informed viewpoints to internal and external audiences
- ▶ Ability to manage multiple workstreams concurrently
- ▶ A collaborative team player with a flexible, adaptive working style
- ▶ Naturally inquisitive, with a desire to understand broader strategic objectives and contribute to team-wide goals
- ▶ Enthusiasm for working in developing countries and global health; specific knowledge is ideal but not essential
- ▶ Experience living or working in a lower- or middle-income country would be an advantage
- ▶ Foreign language skills would be an added benefit
- ▶ Strong alignment with MedAccess values and behaviours

Alignment with MedAccess Values and Behaviours

- ▶ *Mission driven*: Makes decisions based on the impact MedAccess can achieve; Goes further than expected; Keeps abreast of global health issues and social finance trends
- ▶ *We are humble*: Acknowledges lack of knowledge and welcomes input; Sees feedback as a gift and actively seeks it; Seeks opportunities to champion the work of others; Flexible to work with priorities and preferences of others
- ▶ *We are relentless about rigour*: Uses high-quality evidence and data; Asks questions and challenge assumptions; Systematically reviews and refines work; Embraces scrutiny and transparency
- ▶ *We build trust*: Participates openly and is honest about vulnerabilities; Keeps word and is accountable for actions; Acts to reduce bias and discrimination; Promotes respectful and inclusive environments
- ▶ *We invest in people*: Supports others in their quest for growth; Invests in the emotional wellbeing of others; Seeks out diverse views and voices; Builds and nurture positive relationships

Competencies

- ▶ *Self-starter*: Proactive and comfortable with ambiguity
- ▶ *Articulate*: Excellent written and verbal communicator
- ▶ *Collaborative*: Emotionally intelligent, open to feedback and effective in team and partner settings
- ▶ *Impact-driven*: Committed to achieving outcomes and delivering meaningful impact
- ▶ *Creative*: Applies innovative thinking to solve problems

- ▶ *Intellectually Curious*: Eager to learn and explore new ideas, especially in innovative finance for development
- ▶ *Persuasive*: Skilled at building consensus and influencing outcomes

Technical Skills

- ▶ Excellent analytical and financial modelling skills for evaluating investment opportunities and risks
- ▶ Ability to conduct and synthesise complex research efficiently
- ▶ Adept at managing multiple opportunities and products simultaneously, while meeting deadlines
- ▶ Proven track record in stakeholder engagement and relationship-building
- ▶ Exceptional project management skills, with the ability to coordinate across diverse stakeholders

MedAccess is committed to diversity and inclusion and welcomes all applicants regardless of age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex, sexual orientation or educational background.

To learn more about the role in confidence, please share your CV and cover letter to Akshaaye Anand via email akshaaye.anand@maxwellmarshall.com, with the heading “MedAccess Investment Manager Application”.